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Company Name: _____

Contact: _____ **Position:** _____

Date: ____/____/____

1. Who are your clients?

2. What products/services do you provide? Of those which is most profitable?

3. What do you feel separates you from your competitors?

4. Do you have a mission statement? If so, what is it?

5. What do you see your obstacles for 2003 to be?

6. What do you want to be your greatest achievement in 2003?

7. What do you feel motivates your employees?

8. What do you feel discourages your employees?

9. How many employees do you have?

10. What do you have in place currently to track injuries, absenteeism, performance and turnover?

11. How much do you think you spend, in a years time, on injuries, missed work, unsatisfactory performance and turnovers?

12. What do you spend annually in worker's compensation premiums?

13. What is your company's MOD factor?

14. Considering the budget crisis that most companies are facing, how would you feel about launching a program that could save your company thousands of dollars this year?

15. Of the following areas, where could your company use improvement?

_____ Absenteeism

_____ High turnover

_____ Low Productivity

_____ Low employee loyalty

_____ High product rejection rates

_____ High number of injuries

_____ High medical insurance cost

_____ Low employee morale

_____ Repetitive Stress Injuries (such as carpal tunnel)

_____ High worker's compensation costs